

Job description

Senior Business Development Manager (London)

The International Stock Exchange Group (TISEG) is seeking to recruit a Senior Business Development Manager (London) where the job holder's primary focus is maintaining and raising awareness of TISE in London, both among current and potential clients and their advisers, in order to attract more debt and equity capital markets business to the Exchange.

The jobholder will have a number of duties and responsibilities, including but not limited to raising the awareness and profile of TISE among London-based businesses, building and maintaining strong relationships with the London professional services community and enabling TISE to gain market share in comparison to competitor exchanges, primarily in respect of listed debt securities.

The ideal candidate for this role will have a wide and deep network of debt capital markets, and preferably also equity capital markets, contacts in London. It is also expected that the jobholder will be a strong and confident communicator who is able to lead meetings, host events, deliver presentations and participate in panel discussions on behalf of TISE. There is also a requirement for flexibility in working remotely and travelling to carry out the business development activity, some of which may take place outside normal working hours.

Following continued growth in recent years, this newly created position is an exciting opportunity to play a leading role in expanding the footprint and stimulating further growth for a company with truly international ambitions.

If you are interested in this role and would like to see a full copy of the job description please email Laura Cornelius at laura.cornelius@tisegroup.com.