Registered No. 08158276

CEB Holdings UK 1 Limited

Annual Report and Financial Statements

31 December 2019

Registered No. 08158276

Directors

C Safian W Dorgan

Auditor

KPMG LLP 1 Forest Gate Brighton Road Crawley West Sussex RH11 9PT

Registered Office

Tamesis The Glanty Egham Surrey TW20 9AH Registered No. 08158276

Contents

Strategic report	1
Directors' report	2-3
Statement of directors' responsibilities in respect of the strategic report, the directors' report and the	
financial statements	4
Independent auditor's report to the members of CEB Holdings UK 1 Limited	5-7
Profit and loss account	8
Balance sheet	9
Statement of changes in equity	10
Notes to the financial statements	11-18

Strategic report

The directors present their strategic report for the year ended 31 December 2019.

Principal activity and review of the business

The company's principal activity during the year was that of an investment vehicle. The company is a wholly owned subsidiary of Gartner, Inc. and has been incorporated into those accounts for the year ended 31 December 2019.

The shares of the company are held by CEB Inc., the immediate parent company, a company incorporated in the United States of America. The ultimate parent company is Gartner, Inc.

The loss for the year after taxation amounted to (£23,775,000) (2018 profit: £215,839,000). The company made no dividend distributions during the year (2018: £271,593,000).

The loss for the year was primarily driven by £nil intercompany dividend income received from its subsidiary undertaking, CEB Global Holdings Limited (2018: £239,088,000).

The key financial and other performance indicators during the year were as follows:

	2019 £000	2018 £000
(Loss) / profit before taxation	(24,048)	215,416
Shareholders' (deficit) / funds	(18,420)	5,355

The directors consider the position and results for the year ended 31 December 2019 to be satisfactory.

Principal risk and uncertainties

The company has loan notes payable to CEB (Barbados) SRL. The directors believe that the company does not face any significant financial risks. The loans payables are denominated in British Pounds with a fixed interest rate of 7.5% per annum.

On behalf of the board

C Safian Director

23 October 2020

Directors' report

CEB Holdings UK 1 Limited is a private company limited by shares and incorporated, domiciled and registered in England and Wales. The registered number is 08158276 and the registered address is Tamesis, The Glanty, Egham, Surrey TW20 9AH.

The directors present their report for the company for the year ended 31 December 2019.

Directors of the company

The directors who served the company during the year, and up to the date of this report, unless otherwise noted were as follows:

C Safian W Dorgan

Going concern

Although the company has net current assets of £5,588,000 as at 31 December 2019, it has made a loss for the year then ended of £23,775,000 and the company is part of a group cash pooling arrangement. Additionally, the company holds listed debt with CEB (Barbados) SRL, a group company undertaking, amounting to £335,165,000 which is scheduled to be fully repayable in August and September 2021. COVID-19 has not had any impact as the company is a holding company and doesn't rely on dividends from subsidiaries.

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The directors have prepared cash flow forecasts up to 31 December 2021 which indicate that, taking account of severe but plausible downsides which includes assessing the repayments of intercompany loans when they are due and reductions to discretionary spending, the company will have sufficient funds through the cash pooling arrangement from its ultimate parent company, Gartner, Inc., to meet its liabilities as they fall due for that period.

Those forecasts are also dependent on the listed debt, which the company holds with CEB (Barbados) SRL, which is scheduled to be fully repayable in August and September 2021, being refinanced by the group or extended, and funds being made available from the cash pooling arrangement within the group.

Those forecasts are dependent on Gartner, Inc. providing additional financial support during that period. Gartner, Inc. has indicated its intention to continue to make available such funds as are needed by the company for the period covered by the forecasts, including either extending the company's listed debt with CEB (Barbados) SRL or making available intercompany debt totalling at least the amount of the listed debt with CEB (Barbados) SRL if to be refinanced by the company. Based on their assessment of Gartner, Inc.'s financial position, the directors are satisfied that Garner, Inc. has the ability to provide the support required by the company and that it is in Gartner's economic interests to do so. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so. Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Directors' report (continued)

Future developments

The directors aim to maintain the level of investment in its subsidiary undertaking for the foreseeable future.

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the directors are aware, there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all the steps that ought to have been taken as directors in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provision of Section 418 of the Companies Act 2006.

Reappointment of Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

On behalf of the board

C Safian Director

23 October 2020

Statement of directors' responsibilities in respect of the strategic report, the directors' report and the financial statements

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CEB HOLDINGS UK 1 LIMITED

Opinion

We have audited the financial statements of CEB Holdings UK 1 Limited ("the company") for the year ended 31 December 2019 which comprise the Profit and Loss Account, Balance Sheet and Statement of Changes in Equity and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

Going concern

The directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the company or to cease its operations, and as they have concluded that the company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least a year from the date of approval of the financial statements. In our evaluation of the directors' conclusions, we considered the inherent risks to the company's business model and analysed how those risks might affect the company's financial resources or ability to continue operations over the going concern period. We have nothing to report in these respects.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the absence of reference to a material uncertainty in this auditor's report is not a guarantee that the company will continue in operation.

Strategic report and directors' report

The directors are responsible for the strategic report and the directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CEB HOLDINGS UK 1 LIMITED (continued)

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.

We have nothing to report in these respects.

Directors' responsibilities

As explained more fully in their statement set out on page 4, the directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CEB HOLDINGS UK 1 LIMITED (continued)

The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Gemma Hancock (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Gemma Harrist

Chartered Accountants
1 Forest Gate
Brighton Road
Crawley
West Sussex
RH11 9PT
24 October 2020

Profit and Loss Account

for the year ended 31 December 2019

	Notes	2019 £000	2018 £000
Administrative expenses		(47)	(30)
Operating loss Dividend income Interest payable and similar expenses	2 3 4	(47)	(30) 239,088 (23,642)
(Loss) / profit before taxation Tax on (loss) / profit	5	(24,048) 273	215,416 423
(Loss) / profit for the financial year		(23,775)	215,839

There are no recognised income or expenses other than the profit or loss for both years. Consequently, a statement of other comprehensive income is not presented.

The notes on pages 11 to 18 form part of the Financial Statements.

Balance Sheet

at 31 December 2019

		2019	2018
	Notes	£000	£000
Non-current assets			
Investments	6	311,157	311,157
		311,157	311,157
Current assets	-	5.600	5.42 0
Debtors	7	5,623	5,428
		5,623	5,428
Creditors: amounts falling due within one year	9	(35)	(66)
Net current assets		5,588	5,362
Total assets less current liabilities		316,745	316,519
Creditors: amounts falling due after more than one year	10	(335,165)	(311,164)
Net assets		(18,420)	5,355
Capital and reserves			
Called up share capital Profit and loss account	11	1* (18,421)	1* 5,354
1 1011t and 1055 account		(10,421)	J,JJ4
Shareholders' (deficit) / funds		(18,420)	5,355

^{*}The total allotted share capital is \$1 representing 1 ordinary share at \$1 par value each.

The notes on pages 11 to 18 form part of the Financial Statements.

The financial statements were approved by the board of directors on 23 October 2020 and signed on behalf of the board by:

C Safian Director

CEB Holdings UK 1 Limited

Company registered number: 08158276

Statement of Changes in Equity

for the year ended 31 December 2019

	Share capital £000	Profit and loss account £000	Total share- holders' funds £000
At 1 January 2018 Comprehensive profit for the year Dividend	1* - -	61,108 215,839 (271,593)	61,109 215,839 (271,593)
At 31 December 2018 Comprehensive loss for the year	1*	5,354 (23,775)	5,355 (23,775)
At 31 December 2019	1*	(18,421)	(18,420)

 $[*]The\ total\ allotted\ share\ capital\ is\ \$1\ representing\ 1\ ordinary\ share\ at\ \$1\ par\ value\ each.$

The notes on pages 11 to 18 form part of the Financial Statements.

Notes to the financial statements

at 31 December 2019

1. Accounting policies

The company is a private company limited by shares and incorporated, domiciled and registered in England and Wales. The registered number is 08158276 and the registered address is Tamesis, The Glanty, Egham, Surrey TW20 9AH.

Accounting convention

The company's financial statements have been prepared in accordance with FRS 102 *The Financial Reporting Standard Applicable in the UK and Republic of Ireland* as it applies to the financial statements of the company for the year ended 31 December 2019.

These financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006 and applicable UK accounting standards. The principal accounting policies are set out below and have been applied consistently throughout the year.

Going concern

Although the company has net current assets of £5,588,000 as at 31 December 2019, it has made a loss for the year then ended of £23,775,000 and the company is part of a group cash pooling arrangement. Additionally, the company holds listed debt with CEB (Barbados) SRL, a group company undertaking, amounting to £335,165,000 which is scheduled to be fully repayable in August and September 2021. COVID-19 has not had any impact as the company is a holding company and doesn't rely on dividends from subsidiaries.

The financial statements have been prepared on a going concern basis which the directors consider to be appropriate for the following reasons.

The directors have prepared cash flow forecasts up to 31 December 2021 which indicate that, taking account of severe but plausible downsides which includes assessing the repayments of intercompany loans when they are due and reductions to discretionary spending, the company will have sufficient funds through the cash pooling arrangement from its ultimate parent company, Gartner, Inc., to meet its liabilities as they fall due for that period.

Those forecasts are also dependent on the listed debt, which the company holds with CEB (Barbados) SRL, which is scheduled to be fully repayable in August and September 2021, being refinanced by the group or extended, and funds being made available from the cash pooling arrangement within the group.

Those forecasts are dependent on Gartner, Inc. providing additional financial support during that period. Gartner, Inc. has indicated its intention to continue to make available such funds as are needed by the company for the period covered by the forecasts, including either extending the company's listed debt with CEB (Barbados) SRL or making available intercompany debt totalling at least the amount of the listed debt with CEB (Barbados) SRL if to be refinanced by the company. Based on their assessment of Gartner, Inc.'s financial position, the directors are satisfied that Garner, Inc. has the ability to provide the support required by the company and that it is in Gartner's economic interests to do so. As with any company placing reliance on other group entities for financial support, the directors acknowledge that there can be no certainty that this support will continue although, at the date of approval of these financial statements, they have no reason to believe that it will not do so. Consequently, the directors are confident that the company will have sufficient funds to continue to meet its liabilities as they fall due for at least 12 months from the date of approval of the financial statements and therefore have prepared the financial statements on a going concern basis.

Statement of cash flows

The company is exempt from the requirement to prepare a statement of cash flows as it is included in the group financial statements of its ultimate parent undertaking which are available to the public.

at 31 December 2019

1. Accounting polices (continued)

Consolidated financial statements

The company is exempt from the requirement to produce consolidated financial statements on the grounds that the company and its subsidiaries are part of a larger group which produces consolidated financial statements. As a result, the financial statements present information about the company as an individual undertaking only. See note 13 for details of the parent undertaking.

Fixed asset investments

Fixed asset investments are shown at cost less provision for impairment. The carrying values of fixed asset investments are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable.

Interest

Interest income and expenses are recognised on an accrual basis.

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exceptions:

- Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than
 not that there will be suitable taxable profits from which the future reversal of the underlying timing
 differences can be deducted; and
- Provision is made for deferred tax that would arise on remittance of the retained earnings of overseas subsidiaries only to the extent that, at the balance sheet date, dividends have been accrued as receivable.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All exchange differences are taken to the profit and loss account.

Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity securities, trade and other debtors, cash and cash equivalents, and trade and other creditors.

• Trade and other debtors

Trade and other debtors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method, less any impairment losses.

• Trade and other creditors

Trade and other creditors are recognised initially at fair value. Subsequent to initial recognition they are measured at amortised cost using the effective interest method.

at 31 December 2019

2. Operating loss

This is stated after charging:

	2019	2018
	£000	£000
Auditor's remuneration – audit of the financial statements Amounts receivable by the company's auditor and its associates in respect of	12	12
Tax compliance/advisory services	-	7

No emoluments were paid to the directors for their qualifying services during both 2019 and 2018. The company's directors believe that it is not practicable to apportion their remuneration between qualifying services for this company and the other group companies in which they hold office.

The company had no employees during both 2019 and 2018.

3. Dividend Income

4.

	2019	2018
	£000	£000
Income from investment in subsidiaries	-	239,088
		239,088
Interest payable and similar expenses		
morest payable and emma expenses	2019	2018
	£000	£000
Interest payable Exchange rate loss	24,001	22,401 1,241

23,642

24,001

at 31 December 2019

5. Tax

(a) Tax on (loss) / profit		
The tax charge is made up as follows:	2019	2018
Current tax:	£000	£000
UK corporation tax on the (loss) / profit for the year	-	-
Deferred tax:		
Origination and reversal of temporary differences (note 8)	(273)	(423)
Total current tax for the year (note 5(b))	(273)	(423)
(b) Factors affecting current tax charge for the year:		
The tax assessed for the year is based on the standard rate of corporation tax in differences are explained below:	the UK of 19% (2	2018:19%). Th
	2019	2018
	£000	£000
(Loss) / profit before tax	(24,048)	215,416
Profit multiplied by standard rate of corporation tax in the UK of 19% (2018: 19%)	(4,569)	40,929
Effects of: Expenses not deductible Dividend income	3,107	2,682
Group relief surrendered for nil consideration	1,189	(45,427) 1,816
Tax benefit for the sale of tax losses	-	(423)
Total current tax for the year (note 5(a))	(273)	(423)

In the March 2020 budget, the government announced that the UK corporate tax rate will remain unchanged at 19% from 1 April 2020, which is substantially enacted. Current tax rate for 2019 is 19% and the deferred rate for 2019 is 19%.

at 31 December 2019

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U.	111763		

7.

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Investments				
				Subsidiary undertakings £000
Cost and net book value at 1 Januar	y and 31 December 201	9		311,157
The company holds direct interest in	n the following company	v subsidiary:		
		Effective Ownership	Effective Ownership	
Name of company & registered	Country of	Interest	Interest	Nature of
address CEB Global Holdings Limited	incorporation	(2019)	(2018)	Business
Tamesis, The Glanty, Egham, England, TW20 9AH, UK	United Kingdom	100%	100%	Holding Company
The company held 20% or more inc			10070	Company
CEB Holdings UK 2 Limited Tamesis, The Glanty, Egham, England, TW20 9AH, UK	United Kingdom	100%	100%	Holding Company
Debtors			2019	2018
			£000	£000
Amounts owed from group compan	ies		5,350	5,005
Deferred tax asset – tax benefit for		e note 8)	273	423
			5,623	5,428
Deferred tax assets and liab	oilities			
Recognised deferred tax assets and	liabilities			
Deferred tax assets are attributable	to the following:			
	Č		2019	2018
			£000	£000
Tax value of losses carried forward			273	423
			273	423

at 31 December 2019

8 Deferred tax assets and liabilities (continued)

Movement in deferred tax during the year

	1 January 2019 £000	Cash Settlement £000	Recognised in income £000	31 December 2019 £000
Tax value of losses carried forward	423	(423)	273	273
	423	(423)	273	273
Movement in deferred tax during prior yea	r	1 January 2018 £000	Recognised in income £000	31 December 2018 £000
Tax value of losses carried forward		-	423	423
		<u>-</u>	423	423

9. Creditors: amounts falling due within one year

	2019 £000	2018 £000
Accrued expense Amounts owed to group companies	23 12	12 54
	35	66

at 31 December 2019

10. Creditors: amounts falling due after one year

or cancer or announce ranning and arter one year		
	2019	2018
	£000	£000
Amounts owed to group undertakings	335,165	311,164
	335,165	311,164
The amounts repayable, including interest, are shown below:		
	2019	2018
	£000	£000
Loan note: B (CEB Barbados SRL)	167,362	167,362
Loan note: B2 (CEB Barbados SRL)	27,427	27,427
PIK Note: B (CEB Barbados SRL)	62,958	62,958
PIK Note: B2 (CEB Barbados SRL)	10,014	10,014
PIK Note: Ba (CEB Barbados SRL)	18,064	18,064
PIK Note: B2a (CEB Barbados SRL)	2,937	2,937
PIK Note: Bb (CEB Barbados SRL)	19,269	19,269
PIK Note: B2b (CEB Barbados SRL)	3,133	3,133
PIK Note: Bc (CEB Barbados SRL)	20,645	-
PIK Note: B2c (CEB Barbados SRL)	3,356	-
	335,165	311,164

In December 2019, two additional Payment in Kind (PIK) Notes were issued for the 2019 accrued interest reflecting the outstanding amounts due, up to 31 December 2019. Both the loan notes and the PIK notes are fully repayable, inclusive of accrued interest, 9 years from 2 August 2012 and 26 September 2012 respectively.

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11. Issued share capital

		2019		2018
Allotted, called up and fully paid	No.	£	No.	£
Ordinary shares of \$1 each	1	1	1	1

12. Related parties

In accordance with FRS 102 Section 33.1A, the company has taken advantage of the exemption from reporting related party transactions entered into with other wholly owned group companies. The financial statements of Gartner Inc. are publicly available.

at 31 December 2019

13. Parent undertaking and controlling party

The company's immediate parent undertaking at 31 December 2019 is CEB, Inc.

The company's ultimate parent undertaking and controlling party is Gartner Inc., a company incorporated in the United States of America, which is the parent undertaking of the largest and smallest group of which the company is a member and for which group financial statements are prepared. The consolidated financial statements of Gartner, Inc. are available to the public on www.investor.gartner.com and www.sec.gov, and may be obtained by making written request to Investor Relations Department, Gartner, Inc., 56 Top Gallant Road, Stamford, CT 06904, U.S.A.

14. Subsequent event

In December 2019, a novel coronavirus disease ("COVID-19") was reported in Wuhan, China and on 11 March 2020, the World Health Organization characterised COVID-19 as a pandemic. The virus has since spread to nearly all regions in the world and has created significant uncertainties and disruption in the global economy.

These events, which occurred subsequent to the reporting date, together are material without requiring any adjustments in these financial statements.

While no material effects on the company's financial position, results of operations and cash flows have yet been identified at the date of these financial statements, management will continue to monitor and evaluate them during the 2020 financial year.